

Student-Centred Internationalization: In and With India

Junction91 Gathering 2027
Partnership Opportunity

📍 New Delhi, India 📅 January 27–29, 2027

300+
Attendees

180+
Institutions (Indian & Global)

21+
Government/Bilateral
Organizations

13+
Countries

Why India? Why Now?

India is becoming a more globally connected higher-education ecosystem: creating new opportunities for institutions, international partners and organisations that support the sector.

45M

students in India's higher-education system - one of the world's largest markets

1.25M

Indian students pursuing higher education abroad as of January 2025

3 shifts are creating new opportunities

01

A higher-education ecosystem opening to the world

The National Education Policy (NEP) 2020 places internationalization at the heart of India's higher-education ambitions, promoting global academic and research collaboration, mobility, internationalization at home, and stronger India–global partnerships. This direction is increasingly supported by regulatory changes, including pathways for joint and dual degrees and foreign university campuses. By June 2026, 5 foreign institutions had received Letters of Approval, with another 10 holding Letters of Intent.

02

A globally connected student and talent market

Nearly 1.25 million Indian students were pursuing higher education abroad as of January 2025, while Indian universities are expanding opportunities for students to gain global exposure at home. This is creating a demand for collaboration across:

Mobility

Research

Faculty engagement

Global learning

Employability

Joint programmes

TNE

03

New partnerships are shaping what comes next

Indian universities are strengthening their international ambitions.

International institutions are exploring deeper engagement with India.

Companies and sector organisations are developing solutions, services and opportunities around this growing ecosystem.

That is why Junction91 brings the ecosystem together: to understand **where India is heading, share what is working, build meaningful connections** and **explore opportunities to collaborate.**

The 4th year of turning conversations into collaborations.

The Junction91 Gathering brings **Senior International Officers, Deans, Directors** and international-education leaders into one room to build strategic partnerships, explore new models of collaboration and advance internationalization in and with India.

Developed by Gen Next Education, it has become a trusted meeting point where Indian and global institutions move from conversation to meaningful collaboration.



01

Identify **TNE partnership opportunities** between Indian and global institutions

02

Engage in **thought leadership** on India's higher-education policy landscape (NEP 2020 and beyond)

03

Explore **internationalization strategies** that expand reach and improve student outcomes

Two Days Built for Outcomes

DAY 0

Executive Certificate in Internationalization of Indian Higher Education — Convene

January 27, 2027 · New Delhi [Venue TBC]

ECIHE Leadership Dinner

An invitation-only evening bringing together ECIHE participants, alumni, facilitators, international partners and senior higher-education leaders.

ECIHE is a six-month, cohort-based hybrid executive certificate program developed by Gen Next Education in collaboration with UC San Diego Global Initiatives. The program is designed to strengthen the strategic and practical capabilities of higher education professionals working at the intersection of global engagement, student mobility, and partnerships in India.

Launched in August 2025, ECIHE is now in its second edition (2026–27). The program is facilitated by a diverse community of senior international education leaders and practitioners from India and internationally, bringing perspectives from the United States, United Kingdom, Ireland, Japan and Europe.

The inaugural cohort culminated in strategic action projects addressing real internationalization priorities. The second edition represents leading Indian higher education institutions as well as the broader higher education ecosystem.

14

participants — the inaugural cohort of 12 has grown to 14 in the second edition

6 months

cohort-based hybrid executive certificate, now in its second edition

6 regions

facilitators from the U.S, UK, Ireland, Japan, Europe & India



PROGRAM FORMAT

The Junction91 Gathering is designed as a facilitated, participatory experience rather than a conventional conference of sequential panels and presentations. Across the two days, participants will move between shared conversations, practical capability-building sessions, institutional showcases and curated interactions — creating opportunities to learn, exchange practice, build relationships and identify potential areas for collaboration.

WHAT THE PROGRAM INCLUDES

01

Opening & Strategic Dialogues

High-level conversations exploring the big questions shaping student-centred internationalization in India and globally.

02

India Insights

Focused perspectives on India's changing higher-education landscape, including policy, institutional priorities, emerging opportunities and implications for international engagement.

03

Capability Labs

Practical, interactive sessions built around three core capability areas, run with an experience facilitator and peers.

- | Building Global Learning · At Home
- | Building Student Experiences
- | Building Strategic Partnerships

Labs can include a short framing or case example · *facilitated discussion around real institutional challenges* · *peer exchange of approaches* · *emerging practical frameworks and tools*.

04

Institutional Practice Showcases

Short, focused sessions where Indian and international institutions share what they are actually doing — approaches, innovations, lessons learned and emerging models.

Internationalization at Home · Global Learning · COIL · Student Mobility · International Partnerships · Research Collaboration · TNE · Global Employability

05

Connection & Collaboration

Space to move from general networking to relevant institutional conversations.

06

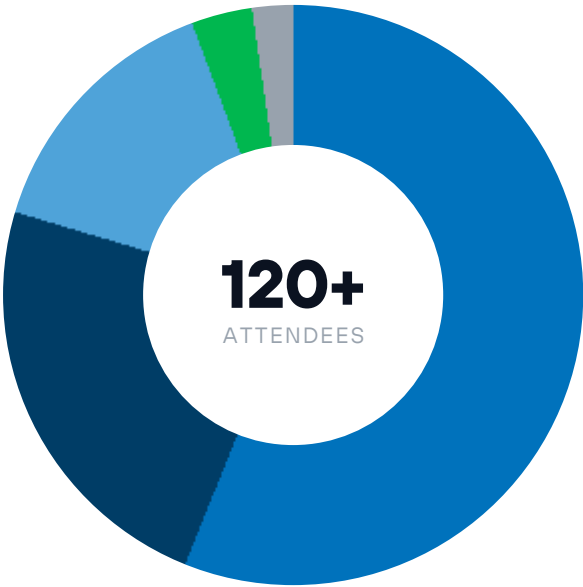
From Insight to Action

The Gathering closes the loop: what the conversations mean for their institutions, and what happens next.

Detailed program, speakers and timings to be announced as the 2027 program is finalized.

Who's in the room?

Composition of attendees at the Junction91 Gathering 2026.



■ Senior University International Officers	56%
■ Provosts, Pro-VCs & Leadership: Indian & International Universities	24%
■ Government, Bilateral organisations & Embassies	15%
■ International Professional Associations and Industry	3%
■ Founders & CEOs	2%

50+

Institutions, Indian & global

15+

Government & bilateral organisations

11+

Countries represented



What partners walked away with.

FROM CONNECTION TO COLLABORATION

A University of Mississippi–Presidency University partnership emerged from connections made through the Junction91 ecosystem.



73%

of ECIIHE participants across the first two cohorts have been senior international higher-education professionals — including two Chiefs of Staff in Directors' Offices.

13+

countries whose participants and institutions connected through the Junction91 Gathering.

33.3%

sponsor partner return rate.

4k+

LinkedIn reach across the Junction91 community.

BUILDING LEADERS

Strengthening institutions through sustained engagement with internationalization leadership in Indian higher education.

1.5k+

email campaign reach.

The company you keep

Few of the Institutions and organisations that have joined the Junction91 Gathering in the past.



“

Very few events capture the essence of internationalization. This Gathering managed to do so beautifully. Looking forward to continuing these conversations, especially the ones that begin after the conference ends.

Harshita Tripathi

Associate Director, Global Engagements,
Plaksha University

“

The Junction91 2026 Gathering was an amazing melting pot... a great platform to share perspectives, insights and best practices in a safe and welcoming space.

Vivek Mansukhani

Director, IIE India

Two audiences. Distinct value.

TRACK A

Universities & higher-education institutions

Build strategic partnerships

Connect with university leaders and explore opportunities for academic, research, mobility, TNE and institutional collaboration.

Gain India & global perspectives

Understand India's evolving higher-education landscape alongside global trends shaping internationalization.

Learn from institutional practice

Exchange practical approaches to internationalization, global learning, student engagement and partnership development.

Strengthen your international strategy

Take away ideas, relationships and approaches that can inform your institution's international priorities.

TRACK B

Organisations serving higher education

Reach senior institutional leaders

Engage with senior leaders shaping internationalization and institutional strategy.

Build sector visibility

Position your organisation within India's growing international higher-education ecosystem.

Develop meaningful institutional relationships

Connect your expertise, services or solutions with universities where there is a genuine strategic fit.

Contribute expertise & shape the conversation

Share ideas and perspectives through the Gathering's discussions, capability-building sessions and community.



Partnership Tiers (US \$)

BENEFIT	Silver	Gold	Platinum
Price	\$2,000	\$5,000	\$10,000
Curated 1:1 Partner Meetings	1	Up to 3	Up to 6
Conference Fee Waivers	1	2	4
Post-Event Delegate Directory	✓	✓	✓
Discounted Registration for Additional Staff	–	–	✓
Speaking Opportunity *	–	–	✓
LinkedIn – Special Feature	–	–	✓
Promotional video shown on-site	–	✓	✓
Logo in event booklet	Small	Medium	Large
Website & Social Media Recognition	✓	✓	✓
Logo in Conference Emails	✓	✓	✓
Lanyard Branding	–	✓	✓
Flyer in Delegate Bag	–	–	✓
Exhibition Table	✓	✓	✓
Ceremony Acknowledgement	✓	✓	✓

* A 10-minute speaking opportunity, according to program relevance.

Packages are limited and allocated first-come. Bespoke partnerships can be designed on request.

ECIHE Leadership Dinner

Partner with Junction91 to host the ECIHE Leadership Dinner: an invitation-only evening, in partnership with UC San Diego Global Initiatives, celebrating participants in the Junction91 Executive Certificate in Internationalization of Indian Higher Education.

It brings ECIHE participants and alumni, UC San Diego representatives, facilitators, invited speakers and senior university leaders together the evening before the Gathering.

IN PARTNERSHIP WITH **UC San Diego**
GLOBAL INITIATIVES



Support a moment of the experience

In addition to our partnership packages, organisations can choose to support a specific aspect of the attendee experience at the Gathering & at the Convene:

Networking Lunch Partner

Associate your brand with the room's main networking window.

Networking Break Partner

The coffee conversations where partnerships actually start.

How to get involved.

Packages are limited and allocated first-come. Write to any of us to reserve a tier or design a bespoke partnership.



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junction91.com/gathering

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